

FREEDOM OF INFORMATION RESPONSE

FOI 2372

MEDICAL LOCUMS

1. What are your current provisions for procuring Medical Locum Agency Doctors:
 - a. Mastervend Arrangement
 - i. If yes, please state which agency **No**
 - b. Managed Service
 - i. If yes, please state the provider **No**
 - c. Neutral vendor arrangement
 - i. If yes, please state the provider **Yes, HCL Clarity**
 - d. Preferred Supplier arrangement – local arrangement **We have a neutral vendor arrangement with HCL Clarity. We utilise the Skillstream system for the advertisement and booking of medical locums used across the Trust in all specialities. Each Division has a bespoke PSL that has been creating with the Divisions and consists of between 3 and 7 suppliers each split into 3 x tiers.**
 - e. Preferred Supplier arrangement – national framework, ie CCS/HTE/LPP
 - i. If yes, which framework? **HealthTrust Europe Framework Agreement**
 - f. Hybrid Preferred Supplier arrangement **No**
2. Are your agency rates:
 - a. Locally agreed
 - b. Fixed by the framework (eg, CCS)

A mixture of both. We began utilising framework rates, and then were able to negotiate a lower margin with agencies based upon increased volume of bookings. This has been achieved through rationalisation of the suppliers on the PSL's. Rates are however still compliant with framework.
3. Do you find that rates are escalated over the contract rates? **Only in certain areas where demand exceeds supply.**
4. Do you deduct breaks from agency doctors? **Yes**
5. Do you pay reduced rates for non-resident shifts? **No**
6. Do you pay for travel and/or accommodation costs for agency doctors? **As agreed with the Doctor and Division. Depends upon circumstances and necessity to fill in the Division.**
7. Do you use 'off framework' agencies, ie, those not covered by your framework? **No**
 - a. If so, please state:
 - i. How you ensure compliance
 - ii. How you manage pay and commission rates
8. Please state which framework you use for the provision of Medical Locums? **HealthTrust Europe**
9. What was your total spend (excluding VAT) for 2013/2014?

Medics Agency (excluding VAT)	£ 7,133,901
Medics Bank	£ 2,620,835

TOTAL	£ 9,754,736

10. Do you use a Direct Engagement/VAT Mitigation Model, eg, Staff Flow, 24/7 time, Staffflow? **Yes, HCL Clarity Skillstream.**